

BHARATMENTORS – POSP E-LEARNING SOLUTIONS

Proposal for POSP Training Solutions

- ❖ **Who are we**
- ❖ **What we do**
- ❖ **POSP Training Solution**
 - ❖ Why us
 - ❖ POSP training journey
 - ❖ Admin dashboard
- ❖ **Contact us**

“Bharat Mentors is an Edtech service provider delivering Bespoke LMS & Content solutions with vernacular support, for partners and institutions to re-skill & up-skill individuals”

2015

Year of
incorporation

80000+

Average Annual
certifications

60+

Active clients
including including
frontline insurance
companies and large
corporates

7 lac+

Registered users
on our platform

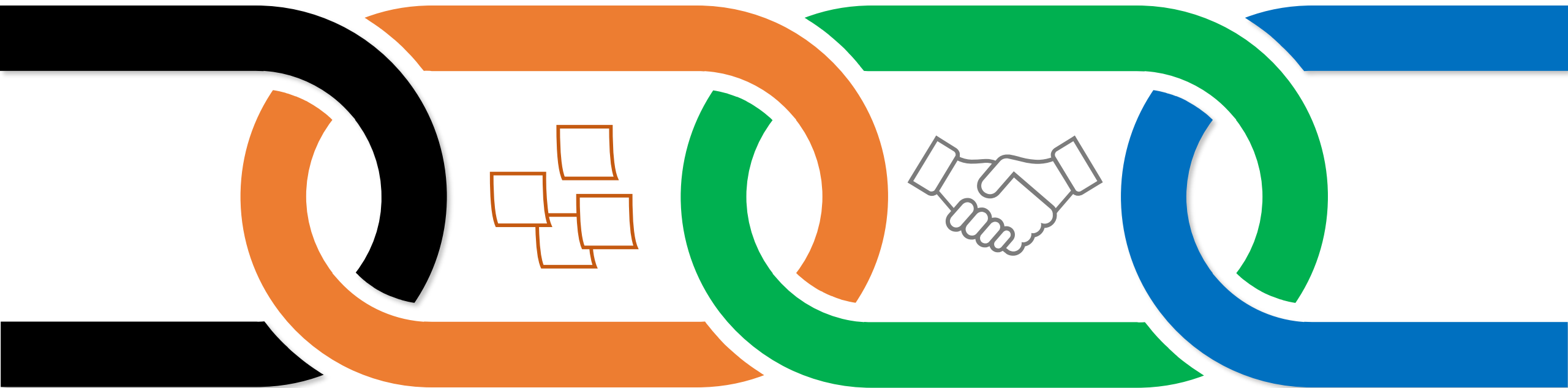
250+

Unique Courses /
Modules created till
date for our clients

1.2M+

Delivered more than
1.2M e-learning
hours of content
online

2. Who do we serve



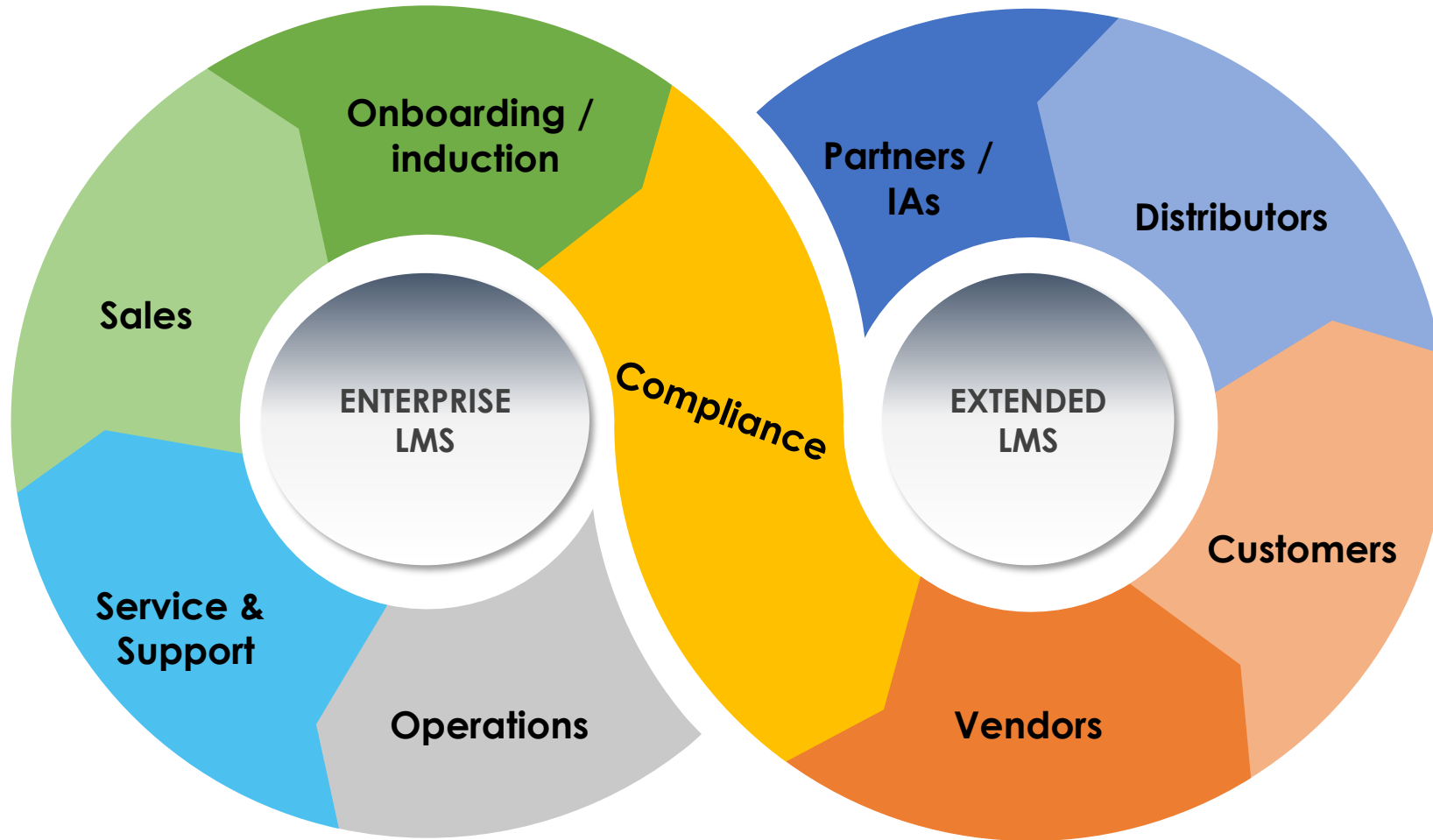
Enterprises

We cater to MSMEs, SMEs, Medium sized organizations, Institutions, MFIs, SHGs

Individuals

We cater to Individuals who are employees, proprietors, agents, students, professionals etc.

2.1 Enterprise Solutions – Product Portfolio





2.3 Individual Solutions





POSP TRAINING SOLUTION

1. In view of IRDAI guidelines authorizing the insurance intermediaries to appoint POSPs, Bharatmentors has created online modules for facilitating, training and certification of individuals as Point of Sales Persons (“POS Ps”), on behalf of intermediaries.
2. Every intermediary which plans to expand their distribution by engaging POSPs is faced with following questions .
 - **How to complete the mandatory 15 hours training adhering to IRDAI guidelines?**
 - **How to do this at minimal cost and hassle?**
3. The Bharatmentors™ online learning solution for Point of Sales Persons is the answer to both these questions. Our courses on both life and non-life insurance, fulfill all the requirements for POSP training as laid out by the IRDAI. Further, our courses are conveniently available on our online learning platform.

TRACKING / REPORTING

Our platform offers detailed reports which are ready available from the solution, which can provide granular level data points for reporting and decision making.

READY APIs

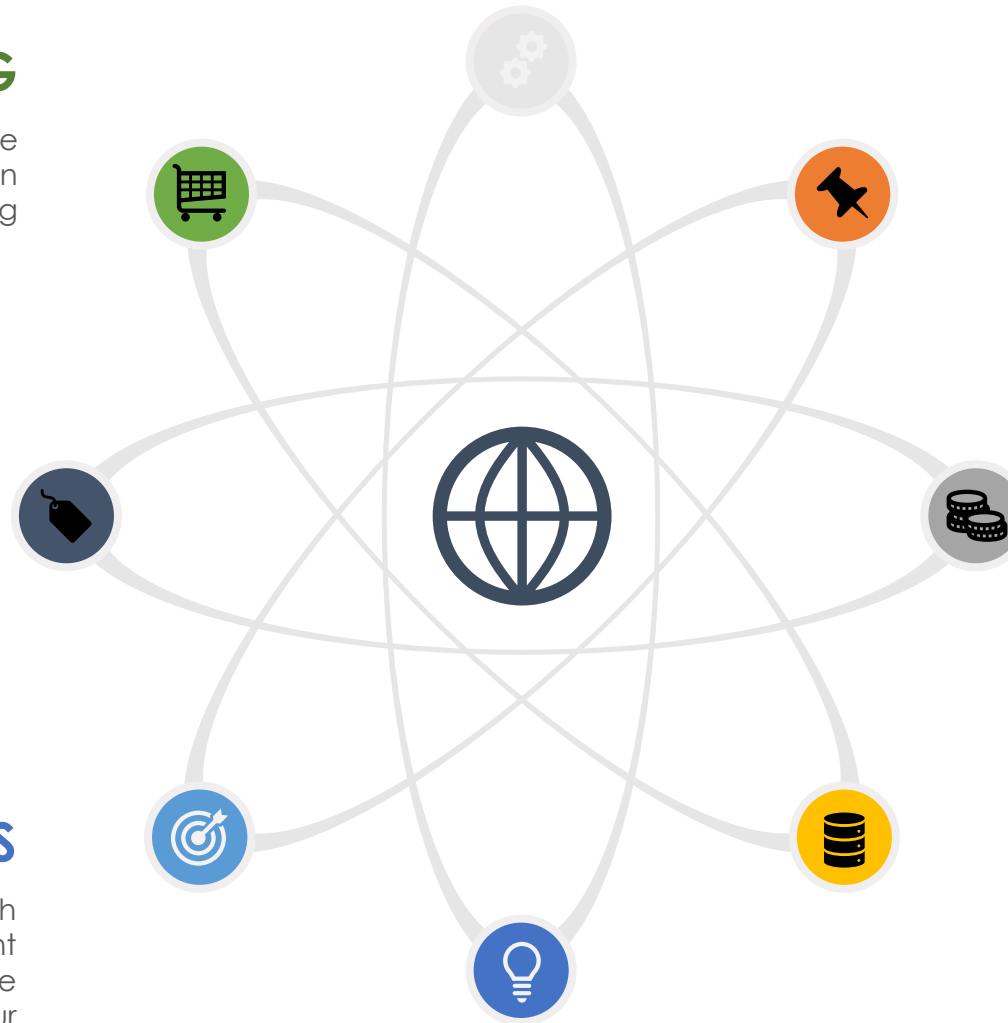
We have ready APIs available for fetching reports from our learning portal

CROSS PLATFORM

Our solution has a cross platform availability and content can be delivered via our fully responsive website or mobile apps for both, IOS and Android.

INTEGRATIONS

Our solution can be easily integrated with third party and/or custom client applications, which facilitate ease of use for learners and better control for our clients.



COMPLIANCE

Our content has separate 15 hours e-learning modules for each – LI & GI including independent assessments for each, which have been built on the suggested curriculum by IRDAI

MULTI-LINGUAL

Our content has been created in English as well Hindi language, enabling better outreach for our clients. Moreover, our Hindi content has a voice over for better understanding of learners

DIGITAL DELIVERY

Our content + assessments are digitally delivered making it all time available for learners at the time of their convenience.

INTERACTIVE LEARNING

Our content has been designed in a manner that is easily understandable by learners from various backgrounds. Our learning experience consists of animations, simulations, characters, in-course and end-course assessments, to enhance learning experience.

Our solution - POSP training journey (login dashboard sample)

The screenshot shows the login interface for the e-learning Academy. The page has a blue geometric pattern background. In the top left, the text 'e-learning Academy' is displayed. The main content area contains a white login form with the following elements: a 'Username' input field, a 'Password' input field, a 'Remember username' checkbox, a blue 'Log in' button, a link for 'Forgotten your username or password?', a section titled 'Some courses may allow guest access' with a 'Log in as a guest' button, and a blue 'Create new account' button with a user icon. A red rounded rectangle highlights the Username and Password fields. A blue callout box points to these fields with the text: 'Is this your first time here? For full access to this site, you first need to create an account.' Another blue callout box points to the 'Log in' button with the text: 'POSP to enter login credentials issued by Bharatmentors'. In the bottom right corner, there is a blue chat icon.

Our solution - POSP training journey (sample dashboard view)

The dashboard features a dark sidebar menu on the left with the following items: Dashboard, Site home, Calendar, Private files, My courses (dropdown), Government sector, Corporate partnership, Customize eLearning Solutions, Learning Consulting, Instructional Design Services, Company Overview, Our Vision & Mission, L&D Outsourcing, eLearning Solutions, Our Team, and LMS Services. The main content area is titled 'Academy' and displays a grid of course cards. The first card, 'Training for Point of Sale Persons (POSP) - ...', is highlighted with a red border. Other cards include 'Training for Point of Sale Persons (POSP) - ...' with a 'Life Insurance' background and 'INSTITUTE OF COOPERATIVE'. A live chat window on the right shows the user 'Sabhya Sharma' and a 'Go to' button. A red box highlights the chat window with the text: 'Live chat facility is provided to resolve any queries'. Another red box highlights the first course card with the text: 'Once logged in, POSP will see a course image as highlighted. User to click on the same.' A red arrow points from the highlighted course card to the chat window.

Once logged in, POSP will see a course image as highlighted. User to click on the same.

Live chat facility is provided to resolve any queries

Our solution - POSP training journey (sample course modules view)

The screenshot displays a user interface for a training journey. On the left is a dark sidebar with navigation options: POSP - general insurance, Participants, Badges, Competencies, Grades, Dashboard, Site home, Calendar, Private files, My courses (with a dropdown menu), Government sector, Corporate partnership, Customize eLearning Solutions, Learning Consulting, Instructional Design Services, and Company Overview. The main content area is titled 'Academy' and shows a list of modules. 'Module 1' is highlighted with a red rounded rectangle and contains a yellow cube icon and the text 'Concept of Risk'. Below it are 'Module 2' (Concept of Insurance), 'Module 3' (Insurance Concepts - II), and 'Module 4'. A red arrow points from the 'Module 1' box to a text box on the right. The text box contains the text: 'Inside the course, the user will see different modules and by clicking on each module, a separate e-learning activity will open'. At the top right of the main area, there are icons for chat, notifications, and a user profile for 'Sabhya Sharma'. At the bottom right, there is a blue chat icon.

Our solution - POSP training journey (E-Learning environment)

The screenshot shows a video player interface. At the top, there are tabs for 'Outline' and 'Resources', and the 'BHARAT MENTORS' logo. The main video area has a dark blue background with a house and a car under an umbrella. The text reads: 'Welcome to General Insurance Training for Point of Sales Persons'. At the bottom, there is a control bar with a play button, a progress bar showing '1 / 49' and '00:18 / 00:20', and 'PREV' and 'NEXT' buttons.

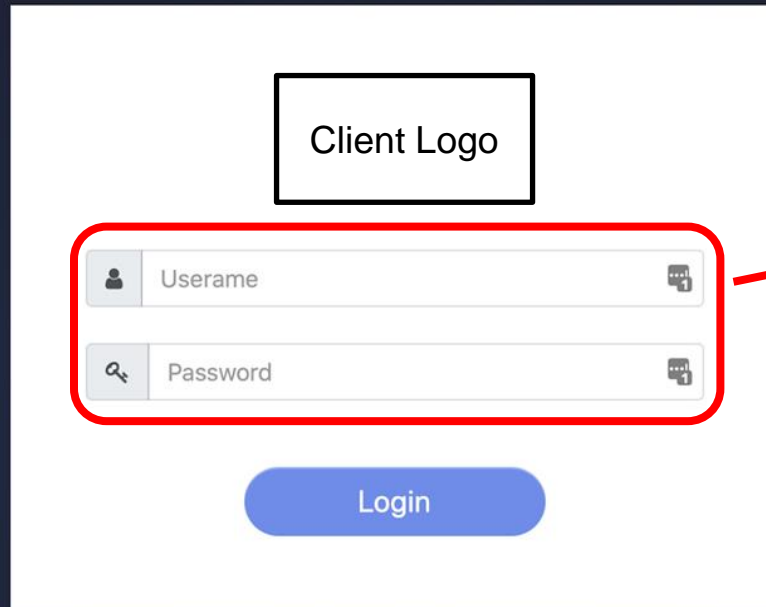
Each module will open into a player based learning like demonstrated.

Our solution - POSP training journey (Certificate of completion)

The screenshot shows a user interface for a training program. On the left is a dark sidebar with navigation options: POSP - general insurance, Participants, Badges, Competencies, Grades, Dashboard, Site home, Calendar, Private files, My courses (dropdown), Government sector, Corporate partnership, Customize eLearning Solutions, Learning Consulting, Instructional Design Services, and Company Overview. The main content area is titled 'Academy' and shows a 'Product & Sales Module'. Underneath, there is a 'Final Examination' section with a yellow checkmark icon and a 'Restricted' badge. A message states: 'Not available unless: The activity Sales Guide is marked complete'. Below this is a 'Certificate' section with a gold medal icon and a link that says 'Click here to open certificate'. This link is circled in red. A 'Restricted' badge is also present here with a message: 'Not available unless:'. Below this message is a list of conditions: 'The activity Sales Guide is marked complete' and 'You achieve a required score in Final Examination'. A red line connects the 'Certificate' link to a red-bordered callout box on the right. The callout box contains the text: 'Post successful completion of all modules, the user can download the certificate by clicking here.' At the bottom right of the interface, there is a blue chat icon.

Post successful completion of all modules, the user can download the certificate by clicking here.

Our solution – Admin dashboard



The image shows a login form for an admin dashboard. At the top, there is a box labeled "Client Logo". Below it are two input fields: "Username" and "Password". The "Username" field has a person icon on the left and a speech bubble icon on the right. The "Password" field has a key icon on the left and a speech bubble icon on the right. A blue "Login" button is positioned below the input fields. A red box highlights the "Username" and "Password" fields, with a red arrow pointing from this box to the text on the right.

Your company will have a dedicated dashboard for the ops to check for training status and bulk download of POSP certificates

Our solution - POSP training journey (Certificate of completion)

Client Logo LogOut

PoS Details mm/dd/yyyy To mm/dd/yyyy [Search](#) [Download PoS Report](#)

Filter: Show entries: 10

PoS ID	Pos Name	Inroll Date	Issue Date	Status	Download
POS0044	Kulwinder Kaur	20-03-2020	22-03-2020	Passed	Download
POS0007	Mohammad Jabbar Khan	26-03-2020	28-03-2020	Passed	Download
POS0033	Dharmendra Kumar	26-03-2020	28-03-2020	Passed	Download
POS0013	Sunil Kumar Shamra	26-03-2020	28-03-2020	Passed	Download
POS0014	Ashok Peter Lobo	26-03-2020	28-03-2020	Passed	Download
POS0015	Bharatsuman B Mishra	26-03-2020	28-03-2020	Passed	Download
POS0016	Pravin Dilip Dhajje	26-03-2020	28-03-2020	Passed	Download
POS0043	Vishal	26-03-2020	28-03-2020	Passed	Download
POS0017	Hitesh Kumar Arvindbhai Desai	26-03-2020	28-03-2020	Passed	Download

OPS team can apply date filters and download status reports as well as certificates

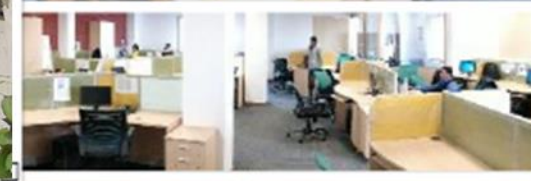
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